

## Message Text

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ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W  
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R 150838Z AUG 75  
FM USLO PEKING  
TO SECSTATE WASHDC 4238  
INFO AMCONSUL HONG KONG

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FOR EA

E.O.11652: N/A  
TAGS: ETRD, CH, US  
SUBJECT: STATEMENT FOR AMERICAN INDUSTRIAL REPORT

1. WILLIAM DONNETT OF AMERICAN INDUSTRIAL REPORT HAS  
ASKED MR. BUSH FOR A STATEMENT FOR SEPTEMBER ISSUE TO BE  
INCLUDED IN SEPTEMBER ISSUE OF MAGAZINE. WE PROPOSE THE  
FOLLOWING, AND WOULD APPRECIATE DEPARTMENT'S EARLY CLEAR-  
ANCE.

BEGIN TEXT

2. SINCE THE SIGNING OF THE HISTORIC SHANGHAI COMMUNIQUE  
IN FEBRUARY 1972 THE UNITED STATES AND THE PEOPLE'S RE-  
PUBLIC OF CHINA, IN ACCORDANCE WITH THE LETTER AND SPIRIT  
OF THAT COMMUNIQUE, HAVE MADE STEADY EFFORTS TO INCREASE  
TRADE BETWEEN OUR TWO NATIONS. AMERICAN PURCHASES  
OF GOODS MADE IN THE PEOPLE'S REPUBLIC OF CHINA HAVE  
INCREASED STEADILY FROM 60 MILLION RMB IN 1972  
TO A PROJECTED TOTAL OF 300 MILLION RMB IN 1975. AT  
THE SAME TIME, AMERICAN SALES OF INDUSTRIAL EQUIPMENT  
TO CHINA HAVE ALSO UNDERGONE A SUBSTANTIAL RISE.

3. IN SEPTEMBER 1972, ONLY FIVE SHORT MONTHS AFTER  
PRESIDENT NIXON'S HISTORIC VISIT TO CHINA, THE FIRST  
MAJOR INDUSTRIAL CONTRACT WAS SIGNED BETWEEN THE CHINA  
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NATIONAL MACHINERY IMPORT AND EXPORT CORPORATION FOR

TEN BOEING 707 JET AIRCRAFT, WHICH ARE NOW SERVING  
IN THE FLEET OF THE CIVIL AVIATION AD-  
MINISTRATION OF CHINA. SINCE THEN, THERE  
HAVE BEEN FURTHER AMERICAN SALES TO CHINA OF PETROCHEMI-  
CAL TECHNOLOGY, FERTILIZER PLANTS, MINING EQUIPMENT, OIL  
SURVEY EQUIPMENT, TRANSPORT VEHICLES, AND MANY OTHER  
HIGH TECHNOLOGY AMERICAN PRODUCTS.

4. IN KEEPING WITH THE RAPID AND STEADY GROWTH OF SINO-  
U.S. TRADE, PRIVATE ORGANIZATIONS SUCH AS THE NATIONAL  
COUNCIL FOR U.S.-CHINA TRADE HAVE ARISEN TO PROMOTE THE  
SMOOTH DEVELOPMENT OF SINO-U.S. TRADE AND TO INCREASE  
UNDERSTANDING BETWEEN OUR TWO NATIONS. THE COMMERCIAL  
STAFFS OF THE LIAISON OFFICES OF BOTH THE  
PEOPLE'S REPUBLIC OF CHINA IN WASHINGTON AND THE UNITED  
STATES IN PEKING HAVE BEEN EXPANDED, AND TRADE MISSIONS  
HAVE BEEN EXCHANGED BETWEEN CHINA AND THE UNITED STATES  
ON THE AMERICAN SIDE, WE ARE CONFIDENT THAT THE PRO-  
GRESS WE HAVE MADE WILL BE CONTINUED AND EXPANDED, JUST  
AS THE NORMALIZATION OF RELATIONS BETWEEN THE UNITED  
STATES AND CHINA WILL CONTINUE TO RECEIVE OUR FULLEST  
EFFORTS. WE ARE CONFIDENT TOO THAT AMERICAN IMPORTS  
FROM CHINA WILL CONTINUE TO RISE STEADILY, AND THAT THE  
CHINESE NATIONAL TRADING CORPORATIONS WILL FIND MORE  
AND MORE HIGH QUALITY AMERICAN INDUSTRIAL GOODS WHICH  
THEY WILL WISH TO PURCHASE FROM PRODUCERS IN OUR COUN-  
TRY. I AM PLEASED THAT AMERICAN INDUSTRIAL REPORT IS  
INTRODUCING TO CHINESE READERS MANY OF THE FINE, HIGH  
TECHNOLOGY GOODS AND SERVICES WHICH ARE AVAILABLE IN  
OUR COUNTRY.

5. I HOPE THIS WILL LEAD TO CONTINUED GROWTH OF TRADE  
AND FRIENDSHIP BETWEEN OUR TWO PEOPLES, IN ACCORDANCE  
WITH THE PRECEPTS OF EQUALITY AND MUTUAL BENEFIT AND  
WITH THE FUNDAMENTAL PRINCIPLES OF THE SHANGHAI COM-  
MUNIQUE.  
END TEXT.  
BUSH

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